TAILORED TALENT FOR INTERNATIONAL DEVELOPMENT SUCCESS

HEAD GLOBAL

Overview | Our Services

At Head Global, we provide high-quality, carefully customized recruitment and business development services to our international development clients around the world. We find talent specifically tailored to your organization's unique needs so that you can deliver the best development services for your stakeholders globally. Since 2016, Head Global has provided recruitment and business development services to more than 30 international development partners, and worked in more than 60 countries across all continents and in all international development technical sectors. We are not an app, a fundraising tool, nor a body shop. Here at Head Global, we proudly focus on the personal element, making sure that the people we propose are the best fit for our client. We work with carefully selected top talent because we know your international development growth, operations, and longevity ultimately rely on your ability to attract, retain, and develop the right people.

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Our recruitment services include full-cycle proposal recruitment of expatriate and local candidates, home office recruitment for US and non-US based organizations, and project recruitment whether it is for a rapid start-up or ongoing personnel replacement. Through Head Global's core staff and network of international consultants and staff, we offer efficient and affordable recruiting services no matter the organization's needs. We have successfully placed more than one hundred candidates into positions globally in the areas of project management, operations, communications, economic growth, monitoring & evaluation and learning (MEL), natural resource management, clean energy, governance, and business development. Additionally, we provide training services to help international organizations improve their own capacity to grow internationally and attract the right talent as they do so. Our business development services include business development strategy, capture support, proposal management, writing, recruitment, reviews, graphics, editing, and development of competitive cost volumes. We have supported successful proposal efforts assignments in more than 60 countries on all continents. We have helped our clients secure more than $2.5 billion in continued funding from USAID, Department of State, DFID, MCC, among other domestic and global funding sources.

Daniel Head, Founder & CEO

A seasoned international recruitment and HR specialist with 14 years' experience recruiting staff worldwide for USAID, MCC, and Department of State implementing partner organizations.

Kathryn Karl, Director of Proposal Development

A proposal development, recruitment and program specialist with 9 years' experience working in the international development industry.

Jeffrey Coleman, Director of Talent Acquisition

An experienced recruitment and HR specialist with a decade of experience leading full-cycle recruitment efforts for key personnel positions for projects funded by various donors, including USAID, OTI, Department of State, and Department of Labor.

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